

Cologix Access Marketplace

Expand Market and Reach New Customers



Having a presence in a Cologix data center without registering as a Service Provider on Access Marketplace means missing out on opportunities to attract new customers to your business.

Access Marketplace is a digital meet-me-room with access to an ecosystem that provides a simple, cost-effective way for organizations to connect and work together. Like the marketplaces of historic times, Access Marketplace is where business gets done.

1 Attract new customers to your business

List your business and profile for free on Access Marketplace to attract more business to your organization. You'll be where customers are looking for services like yours right when they're ready to buy.

2 Gain flexibility and agility

Quickly adapt to changing network requirements or market conditions by leveraging the connectivity options and service providers in Access Marketplace. This flexibility lets you efficiently deploy new services, expand into new markets or adjust your network configurations with minimal disruption.

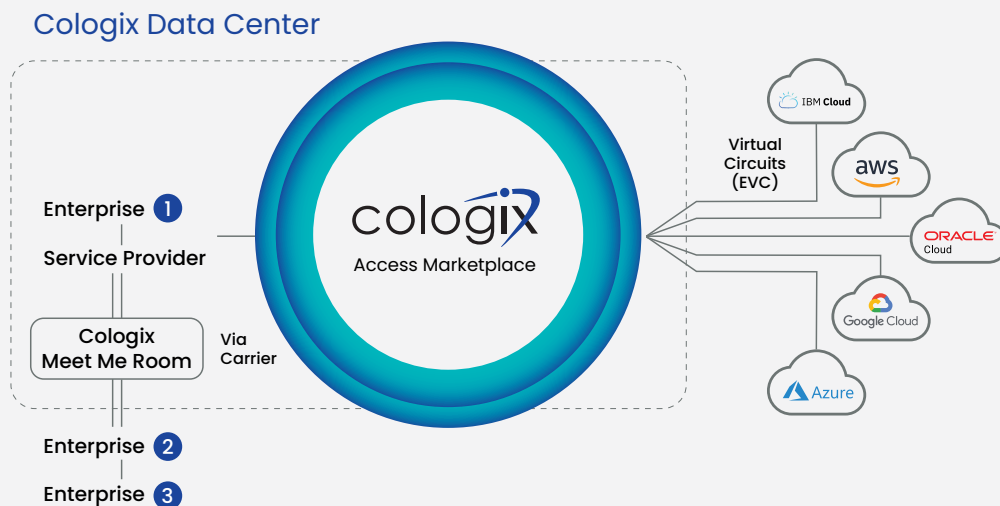
3 Make your business easy to choose

Customers who find you on the Access Marketplace are already in a Cologix data center. As customers' needs change, you become an easy-to-connect-with resource with a rapidly provisioned virtual connection. There's no need to send the data you and your customers exchange over the internet.

4 Protect data and processes with low latency, high QoS and enhanced security

Just like a physical cross connect, the virtual connections that you and your customers get with Access Marketplace avoid bottlenecks and cybersecurity risks of the public internet.

Grow with Access Marketplace



Cologix Access Marketplace

How Cologix Access Marketplace works

Any Cologix customer with a presence in one of our interconnection hubs can be part of Access Marketplace.

The solution is sold on a port plus virtual ethernet circuit basis. Once you have that in place, you can post your profile in the marketplace and your potential new customers will be able to find you. When they do, connecting is simple because you already have the port and virtual connection capabilities in place.

Cloud Connect Components

Sold on a Port + Ethernet Virtual Circuit (EVC) basis	
Ports	
1Gb Port	10Gb Port
Redundant 1Gb Ports	Redundant 10Gb Ports
EVCs	
Cloud Connect EVC	Extended Cloud EVC
Cloud Connect Redundant EVC	Extended Cloud Redundant EVC
EVC Speed Options	
50Mbps, 100Mbps, 200Mbps, 300Mbps, 400Mbps, 500Mbps, 1Gbps, 2Gbps, 5Gbps, 10Gbps	

Access Marketplace gives you business-building tools

1 Connectivity in minutes

You'll get a digital meet-me-room that enables virtual connections in minutes with all the privacy and security of physical, cross-connect solutions. You can collaborate with customers right away.

2 A place to promote your business at no cost

Our dynamic and growing ecosystem of businesses and government entities is filled with organizations looking for service providers like you.

These kinds of businesses are on Access Marketplace. Shouldn't you be, too?

Carriers

Network Services

Enterprise

IT Services

Cloud Service Providers

Financial

VoIP

Media