

## GREAT PLAINS COMMUNICATIONS LEVERAGES COLOGIX'S DATA CENTER CONNECTIVITY FOR NETWORK EXPANSION INTO MINNESOTA

The largest independent communications provider in Nebraska selects Cologix's downtown Minneapolis carrier hotel data center as a network extension node

MINNEAPOLIS and DENVER – June 23, 2015 – Cologix, a network neutral interconnection and data center company, announced today that Great Plains Communications, the largest independently-owned telecommunications, last mile, and middle mile provider in Nebraska, has established a point of presence (POP) in Cologix's newest Minneapolis data center (MIN 3) in the 511 Building as a significant network extension node. Through this POP, Great Plains Communications reaches more than 75 unique regional, national and international network carriers to meet growing customer demand to connect into Minneapolis, while also gaining upstream IP bandwidth for the company's network.

"Across our markets, we saw new demand from customers seeking connectivity into Minnesota, including both carrier and enterprise clients," said Lynn Mead, Head of Carrier and Wholesale Services for <u>Great Plains Communications</u>. "Our customers want low latency and high bandwidth connections into the Upper Midwest, and our presence with Cologix in Minnesota helps fill that need to give us good reach throughout the state."

Great Plains Communications' POP with Cologix Minneapolis is part of an ongoing network expansion. To drive this effort, data centers are critical for the company to deliver a complete business solution. The company recently announced the completion of a 5,000 mile network expansion from Nebraska into South Dakota to extend services into Minnesota. Connectivity in Minnesota's carrier hotel – the most connected building in the state – allows the company to quickly and easily connect to carriers and regional providers to exchange traffic at a central meet point.

"Cologix has a consistent approach that makes it easier for us to communicate with our customers in the best way possible," said Mead. "The important thing is that the carrier hotel's technical support understands how to meet our needs. There are some carrier hotels that struggle with the basics, so we always look for a provider that knows how to help us, and how we can help them. Cologix's Minneapolis facility is designed very well and the staff accommodates customers by ensuring the framework to extend fiber is in place."

"We are thrilled to add a prominent Midwestern company like Great Plains Communications to the ecosystem of our Minneapolis data center," noted Mike Hemphill, Minneapolis General Manager for Cologix. "As we continue to increase the fiber connectivity with a robust collection of carriers, the

network fabric of the Upper Midwest is strengthened to sustain the increasing demand we continue to see in this edge market."

## **About Cologix Inc.**

Cologix Inc. is a network-neutral interconnection and colocation data center company headquartered in Denver. Cologix provides scalable interconnection services and secure, reliable colocation services. Cologix operates densely connected, strategically located facilities in Columbus, Dallas, Jacksonville, Lakeland, Minneapolis, Montreal, Toronto and Vancouver. With more than 350 network choices and 21 prime interconnection locations, Cologix currently serves over 850 carrier, managed services, cloud, media, content, financial services and enterprise customers. The company's experienced local service teams are committed to providing its customers with the highest standard of local customer support. To arrange a tour of the center closest to you, contact us at <a href="mailto:sales@cologix.com">sales@cologix.com</a>. Follow Cologix on <a href="mailto:LinkedIn">LinkedIn</a> and <a href="mailto:Twitter">Twitter</a>.

## **About Great Plains Communications**

Great Plains Communications is the largest privately owned telecommunications provider in Nebraska. At the core of their service offering is an extensive, 5,000 mile regional fiber network with community access rings, last mile and middle mile solutions. The network reach extends beyond Nebraska into Colorado, Iowa, Kansas, Minnesota, South Dakota and Wyoming, and is fully supported by a 24x7x365 Network Operations Center. The company is financially strong with a 105 year history of providing reliable and innovative solutions. Great Plains Communications prides itself on their progressive approach to accommodating the unique needs of all regional and national telecommunications carriers, LECs, ISPs, wireless carriers and other service providers utilizing superior custom engineering and custom build strategies.

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