



COLOGIX ANNOUNCES SUCCESSFUL SALES START AND FINAL COMMISSIONING OF SECOND DATA CENTRE IN DOWNTOWN TORONTO

20,000 SQF data centre at 905 King Street West built to address market demand for highly connected, network neutral colocation in downtown Toronto

Toronto, ON and Denver, CO – September 19, 2013 – [Cologix™](#), a [network neutral interconnection](#) and [data centre](#) company, announced today the formal public opening of their new state-of-the-art 905 King Street West data centre, which will support more than 500 cabinets at full capacity. 905 King Street West is Cologix's second data centre in downtown Toronto, complementing their 30,000 SQF presence in the carrier hotel at 151 Front Street West. The data centre is located 2km from 151 Front Street and is connected by a newly built diverse metro fibre ring. Cologix now has over a 50,000 SQF footprint in downtown Toronto, further demonstrating the company's ongoing commitment to meeting demand for network neutral colocation in the market and solidifying its position as a leader in the Canadian data centre space.

Highlights / Key Facts

- Fast sales start with over 10 customers installed and billing with a robust funnel of incremental opportunities
- New 20,000 SQF state-of-the-art data centre unique in Toronto marketplace, featuring the industry's highest standards for power redundancy, hot aisle containment and modular in-row cooling fed by a self-contained, building chilled water system
- Cologix controlled diverse dark fibre ring connecting the 905 King Meet-Me-Room to the 151 Front Street Meet-Me-Room enabling a natural extension for growing customers
- 8 network service providers already available on site for direct interconnection, with more scheduled for deployment
- Diverse geography and network routes provide opportunities to create true redundancy from 151 Front Street
- Ability to seamlessly support high density customer applications through modular design and state-of-the-art cooling

"We are proud to bring this new facility to the market," explained Sean Maskell, President, Cologix Canada. "We routinely hear feedback from those who have toured the facility that the redundancy, technology and connectivity are truly unique in downtown Toronto, and we are gratified by the customers that have already deployed with us at 905 King Street." The facility has been operational with live customers for several months and recently completed commissioning on the final infrastructure configurations which will support the data centre on a go forward basis.

"151 Front Street is the core connectivity hub in Toronto, but with the building nearing capacity we believe Cologix's facility at 905 King Street will provide our customers a path to grow in the short term and realize new diversity benefits over the medium term," notes Grant van Rooyen, Chief Executive Officer, Cologix. "We will continue to invest in cutting edge facilities like 905 King Street in the markets where we operate to support our customers' growth and to provide access to network neutral connectivity options."

CUSTOMER QUOTES

Andy Striegler, Vice-President, Carrier Services, [Rogers Business Solutions](#)

"We have invested to interconnect this important location to our advanced access, metro and long haul networks to meet our customer's intensified needs for data services in downtown Toronto. Through this new deployment, Cologix customers will have the opportunity to leverage our high capacity network solutions using routes that provide diversity and redundancy from 151 Front Street which is increasingly important to many of our customers."

Brian Crew, CEO, [Omega ATS](#)

“Cologix’s new facility at 905 King Street will satisfy the most pressing need of the financial community, which is availability of space and power for our growing subscriber demand in downtown Toronto. Perhaps more importantly, we have been concerned about the absence of data centre options with true network neutrality, low latency connectivity to the financial infrastructure at 151 Front Street as well as access to network routes to financial hubs that offer diversity from 151 Front Street and the potential for further improvements to latency for the financial community. Cologix’s new facility at 905 King Street addresses each of these elements and we are pleased to be a part of what we believe will be a new era in financial network connectivity in Toronto.”

Dave Schaeffer, CEO, [Cogent Communications](#)

“Carrier neutral data centres are an important on-ramp for our network services customers. Toronto is a strategic market for Cogent, and one where we continue to see significant demand. We were happy to have the opportunity to make 905 King Street our 9th on-net Cologix data centre and look forward to leveraging that relationship to grow our business.”

Samer Bishay, President and CEO, [IrisTel](#)

“As Canada’s largest and fastest-growing Voice over Internet Protocol (VoIP) carrier, we selected Cologix to support us across Canada based on their network neutrality and flexible customer service. As we looked to launch new services on our new Sonus’ PSX Centralized Policy and Routing Servers, we required a cutting-edge, robust physical infrastructure that could scale to accommodate our rapid growth. Cologix’s unique design at the 905 King Street data centre meets our infrastructure needs, and when coupled with the connectivity back to 151 Front Street, made our choice to grow there an easy one.”

Ehsan Mirdamadi CEO, [Cirrus Tech Ltd.](#)

“Cirrus Tech is now one of Canada's largest web hosting companies and a leading provider of VPS and dedicated server hosting and also operates CloudTo to provide cloud hosting services. We recently made the strategic decision to supplement our traditional presence in 151 Front Street with additional data centres to advance three key priorities important to our customers: flexibility, scalability and geographic redundancy. We have trusted Cologix for many years and their 905 King Street data centre offered an opportunity to make strategic improvements to our platform while staying with a trusted, local partner.”

Cologix operates 16 network neutral data centres in Dallas, Jacksonville, Minneapolis, Montreal, Toronto and Vancouver, inclusive of facilities in the primary carrier hotel in each market. Cologix supports 600+ customers and offers 330+ network choices for its customers.

About Cologix, Inc.

Cologix, Inc. is a network neutral interconnection and colocation company headquartered in Denver, Colorado, that provides massively scalable interconnection services and secure, reliable colocation services in densely connected, strategically located facilities in Dallas, Jacksonville, Minneapolis, Montreal, Toronto and Vancouver. With more than 330 network choices and sixteen prime interconnection locations, Cologix currently serves over 600 carrier, managed services, cloud, media, content, financial services and enterprise customers. The company’s experienced team of communications infrastructure professionals is committed to providing its customers the highest standard of local customer support. For more information about Cologix, please visit the company’s website at www.cologix.com.

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